## TREE FUND ENDOWMENT BUILDING CAMPAIGN TIMELINE OF EVENTS (Updated April 14, 2016)

March 1, 2016: Campaign proposal submitted to Finance, Development and

Executive Committees; reviewed in committees through March with comments incorporated back into master.

(COMPLETE).

April 4, 2016: Campaign proposal provided to full Board of Trustees for

review and evaluation. (COMPLETE).

May 10, 2016: Complete hiring and in-boarding process for two new staff

positions (within approved budget levels), reconfigured with

clear emphasis on campaign as part of assigned duties.

May 16, 2016: Campaign proposal approved for implementation by full

Board of Trustees.

May 20, 2016: RFP issued for feasibility study contractor.

May 30, 2016: Database export for wealth screening contractor completed.

June 30, 2016: Wealth screening review completed.

July 10, 2016: Formal, documented moves management system

implemented to cultivate ~120 key prospects.

August 20, 2016: Feasibility study contractor engaged with ~32 prospects

identified to participate.

September 1, 2016: RFP issued for public relations firm.

October 30, 2016: Feasibility study interviews complete.

November 30, 2016: Feasibility study report complete.

December ?, 2016: Board of Trustees review progress to date at annual winter

meeting and approve launch of quiet phase.

December 20, 2016: Public relations firm engaged to develop materials

incorporating feasibility study findings.

March 1, 2017: Campaign committee leadership identified and confirmed.

March 15, 2017: Initial campaign marketing materials ready to support quiet

phase.

December 1, 2017: Quiet phase complete after UARF and CATT goals achieved,

and an additional ~\$2.4 million (60% of goal) in pledges

secured for Phase Two of campaign.

December ?, 2017: Board of Trustees review progress to date at annual winter

meeting and approve launch of public Phase Two of

campaign.

January 30, 2018: Second round of campaign marketing materials completed

for public Phase Two.

February?, 2018: Public Phase Two of campaign launched, ideally with an

open rollout event with significant national public relations

potential.

October 1, 2018: Additional \$0.4 million in public pledges secured for Phase

Two of campaign (total \$2.8 million)

March 1, 2019: Additional \$0.4 million in public pledges secured for Phase

two of campaign (total \$3.2 million)

October 1, 2019: Additional \$0.4 million in public pledges secured for Phase

Two of campaign (total \$3.6 million)

March 1, 2020: Final \$0.4 million in public pledges secured for Phase Two of

campaign (total \$4.0 million)

May?, 2020: Board of Trustees review progress to date at annual

springmeeting and evaluate whether fundraising efforts are

complete or should be continued deeper into 2020.

July 1, 2020: All new programs or grants required under gift terms ready

for rollout and implementation.

October 1, 2020: Final campaign report, ideally presented at a formal closing

event with significant public relations potential.