

TOP LEVEL SUMMARY OPERATING BUDGET (\$3.0 MILLION CAMPAIGN)

INCOME:

Unrestricted Operating Funds
Other Income
Special Events: ISA Conference
Restricted Income
Special Events: Tour des Trees
Chicago Community Trust Draw

TOTAL INCOME:

EXPENSES:

Board and Liaison
Grants and Contracts
Occupancy and Equipment
Office Expense
Personnel Expense
Professional Contract Expense
Service Fees
Special Events: ISA Conference
Special Events: Tour des Trees
Technology
Travel and Meetings

TOTAL EXPENSE:

PROFIT/(LOSS)

TRANSFERS TO ENDOWMENT

FY 2016		FY 2017	
BOARD APPROVED ANNUAL BUDGET	ESTIMATED YEAR- END RESULTS	REQUESTED BUDGET	NOTES
\$188,000	\$205,000	\$184,500	Impact of Campaign on Operations (10% reduction)
\$3,000	\$2,000	\$10,000	Launch online point of sale system; less trade show sales
\$70,000	\$91,000	\$0	Now Part of Tour; See Consolidated Special Events Tab
\$331,000	\$780,000	\$665,000	See Campaign Cash Flow Tab
\$575,500	\$600,000	\$685,000	See Consolidated Special Events Tab
\$0	\$0	\$225,000	Take 2016 + 2017 Draws
\$1,167,500	\$1,678,000	\$1,769,500	
\$16,000	\$14,000	\$14,000	Hold estimated 2016 level
\$450,000	\$550,000	\$350,000	Shifts \$100K from 2017 to 2016 for PG&E/UAA Project
\$28,000	\$23,000	\$28,000	Full Year Higher Rent (2016 Had Moving Expenses)
\$32,000	\$28,000	\$46,900	2016 Levels plus Campaign Materials
\$380,700	\$360,000	\$312,853	Added campaign staff cost shown under professional contract expense; depending on CCS
\$25,000	\$115,000	\$150,500	recommendation(s), may go either way within this total pool of funding
\$12,000	\$10,000	\$10,000	Hold estimated 2016 level
\$23,000	\$23,000	\$0	Now included in Tour; see Consolidated Special Events Tab
\$193,000	\$220,000	\$230,000	See Consolidated Special Events Tab; DC expenses to be high
\$25,000	\$20,000	\$20,000	Hold estimated 2016 level
\$39,200	\$30,000	\$30,000	Hold estimated 2016 level
\$1,223,900	\$1,393,000	\$1,192,253	
(\$56,400)	\$285,000	\$577,247	Operating and Endowment
\$0	\$520,000	\$565,000	2016 Includes Transfer of Prior Year Funds, Reducing Excess Operating Surplus