TREE RESEARCH AND EDUCATION ENDOWMENT FUND FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2017 AND 2016

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Board of Directors
Tree Research and Education Endowment Fund
Naperville, Illinois

INDEPENDENT AUDITORS' REPORT

Report on the Financial Statements

We have audited the accompanying financial statements of TREE RESEARCH AND EDUCATION ENDOWMENT FUND, which comprise the statements of financial position as of December 31, 2017 and 2016 and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America. This includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of TREE RESEARCH AND EDUCATION ENDOWMENT FUND at December 31, 2017 and 2016, and the results of its changes in net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Sasselli LLC

Oak Park, Illinois March 15, 2018

TREE RESEARCH AND EDUCATION ENDOWMENT FUND STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2017 AND 2016

| 100570 | _ | | 2017 | 2016 |
|--|--------------|----|-----------------------------|-------------------------|
| ASSETS Cash and cash equivalents Pledges receivable Beneficial interest in investments | 9 | \$ | 121,732 137,646 | \$ 233,946 10,550 |
| held by Chicago Community Trus Prepaid expenses Property and equipment, net | st | | 4,543,784 7,067 2,942 | 3,771,410 4,947 - |
| Total Assets | 9 | \$ | 4,813,171 | 4,020,853 |
| | | | | |
| LIABILITIES | | _ | | |
| Accounts payable Accrued expenses | | \$ | 11,046 15,956 | \$ 21,142 18,707 |
| Grants payable | | | 351,100 | 332,992 |
| Total Liabilities | | | 378,102 | 372,841 |
| NET ASSETS | | | | |
| Unrestricted Temporarily restricted | | | (359,473) 287,405 | (288,450) 386,853 |
| Permanently restricted | _ | | 4,507,137 | 3,549,609 |
| Total Net Assets | _ | | 4,435,069 | 3,648,012 |
| Total Liabilities an | d Net Assets | \$ | 4,813,171 | \$ 4,020,853 |

TREE RESEARCH AND EDUCATION ENDOWMENT FUND STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2017

| | U | Temporarily Permanently Restricted Restricted Restricted | | Total | | |
|---------------------------------------|----|--|----|-----------|-----------------|-----------------|
| PUBLIC SUPPORT AND REVENUE | | | | | | |
| Contributions | \$ | 201,995 | \$ | 47,187 | \$ 539,613 | \$ 788,795 |
| Special events | | 513,142 | | - | · - | 513,142 |
| In-kind | | 124,070 | | - | - | 124,070 |
| Merchandise sales | | 2,726 | | - | - | 2,726 |
| Increase in beneficial interest value | | - | | - | 557,766 | 557,766 |
| Net assets released from restrictions | | 286,486 | | (286,486) | - | - |
| CCT funds approved for spending | | - | | 139,851 | (139,851) | |
| Total public support and revenue | | 1,128,419 | | (99,448) | 957,528 | \$ 1,986,499 |
| FUNCTIONAL EXPENSES | | | | | | |
| Program services | | 505,552 | | _ | - | 505,552 |
| Administrative and general | | 187,172 | | - | _ | 187,172 |
| Fundraising | | 506,718 | | - | - | 506,718 |
| | | | | | | |
| Total functional expenses | | 1,199,442 | | - | - | 1,199,442 |
| CHANGE IN NET ASSETS | | (71,023) | | (99,448) | 957,528 | 787,057 |
| NET ASSETS | | | | | | |
| Beginning of year | | (288,450) | | 386,853 | 3,549,609 | 3,648,012 |
| End of year | \$ | (359,473) | \$ | 287,405 | \$ 4,507,137 | \$ 4,435,069 |

TREE RESEARCH AND EDUCATION ENDOWMENT FUND STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2016

| | <u>U</u> | nrestricted | | mporarily estricted | | rmanently estricted | T | otal |
|---------------------------------------|----------|-------------|----|------------------------|----|------------------------|--------|--------|
| PUBLIC SUPPORT AND REVENUE | | | | | | | | |
| Contributions | \$ | 430,935 | \$ | 58,387 | \$ | 541,896 | \$ 1,0 | 31,218 |
| Special events | · | 649,217 | • | ´- | • | , - | . , | 49,217 |
| in-kind | | 97,663 | | - | | - | | 97,663 |
| Merchandise sales | | 831 | | - | | - | | 831 |
| Investment income | | 22 | | - | | - | | 22 |
| Increase in beneficial interest value | | - | | - | | 180,925 | 1 | 80,925 |
| Miscellaneous income | | 1,131 | | - | | - | | 1,131 |
| CCT funds approved for spending | | | | 121,095 | | (121,095) | | - |
| Transfers to Investments held by CCT | | - | | (121,213) | | 121,213 | | - |
| Total public support and revenue | | 1,179,799 | | 58,269 | | 722,939 | \$ 1,9 | 61,007 |
| FUNCTIONAL EXPENSES | | | | | | | | |
| Program services | | 879,849 | | _ | | _ | 8 | 79,849 |
| Administrative and general | | 184,518 | | _ | | _ | | 84,518 |
| Fundraising | | 491,469 | | _ | | _ | | 91,469 |
| . a.i.a.a.a. | | , | | | | | | 0.,.00 |
| Total functional expenses | | 1,555,836 | | | | | 1,5 | 55,836 |
| CHANGE IN NET ASSETS | | (376,037) | | 58,269 | | 722,939 | 4 | 05,171 |
| NET ASSETS | | | | | | | | |
| Beginning of year | | 87,587 | | 328,584 | | 2,826,670 | 3,2 | 42,841 |
| End of year | \$ | (288,450) | \$ | 386,853 | \$ | 3,549,609 | \$ 3,6 | 48,012 |

TREE RESEARCH AND EDUCATION ENDOWMENT FUND STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2017

| | Program Services | | Administrative and General | | | | 5 | | | Total | |
|-------------------------|------------------|---------|----------------------------|---------|----|---------|----------|-----------|--|-------|--|
| Salaries | \$ | 81,171 | \$ | 88,604 | \$ | 96,432 | \$ | 266,207 | | | |
| Payroll taxes | Ψ | 6,312 | Ψ | 6,893 | Ψ | 7,370 | Ψ | 20,575 | | | |
| Other employee benefits | | 5,819 | | 8,002 | | 6,819 | | 20,640 | | | |
| Accounting fees | | 1,228 | | 27,063 | | - | | 28,291 | | | |
| Bank charges | | 254 | | 17,600 | | 1,228 | | 19,082 | | | |
| Board expense | | 5,154 | | 6,771 | | 3,496 | | 15,421 | | | |
| Computer services | | 696 | | 8,662 | | 14,403 | | 23,761 | | | |
| Depreciation | | - | | 736 | | , - | | 736 | | | |
| Dues and subscriptions | | 533 | | 401 | | 485 | | 1,419 | | | |
| Educational programming | | 21,232 | | - | | - | | 21,232 | | | |
| Insurance | | 1,568 | | 1,176 | | 1,176 | | 3,920 | | | |
| Legal fees | | - | | 81 | | 213 | | 294 | | | |
| Monetary grants | | 203,859 | | - | | - | | 203,859 | | | |
| Miscellaneous | | - | | 102 | | | | 102 | | | |
| Office supplies | | 5,803 | | 768 | | 813 | | 7,384 | | | |
| Payroll fees | | - | | 1,154 | | - | | 1,154 | | | |
| Postage | | 1,787 | | 1,293 | | 1,314 | | 4,394 | | | |
| Printing | | 1,488 | | 1,094 | | 6,482 | | 9,064 | | | |
| Professional fees | | 2,420 | | 4,100 | | 102,363 | | 108,883 | | | |
| Special event | | 102,124 | | 22 | | 153,219 | | 255,365 | | | |
| In-kind expenses | | 37,298 | | - | | 87,028 | | 124,326 | | | |
| Telephone | | 3,382 | | 2,482 | | 2,513 | | 8,377 | | | |
| Travel | | 11,612 | | 2,526 | | 13,722 | | 27,860 | | | |
| Rent | | 11,812 | | 7,642 | | 7,642 | | 27,096 | | | |
| Total expenses | \$ | 505,552 | \$ | 187,172 | \$ | 506,718 | \$ | 1,199,442 | | | |

TREE RESEARCH AND EDUCATION ENDOWMENT FUND STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2016

| | | Program Services | | inistrative I General | _Fu | ındraising | | Total |
|-------------------------|----|---------------------|----|--------------------------|-----|------------|----|-----------|
| FUNCTIONAL EXPENSES | | | | | | | | |
| Salaries | \$ | 95,139 | \$ | 90,298 | \$ | 106,930 | \$ | 292,367 |
| Payroll taxes | · | 8,844 | · | 5,154 | | 8,670 | • | 22,668 |
| Other employee benefits | | 8,235 | | 9,995 | | 13,445 | | 31,675 |
| Accounting fees | | 1,409 | | 29,847 | | 16,043 | | 47,299 |
| Bad debt expense | | 47,589 | | , - | | - | | 47,589 |
| Bank charges | | 130 | | 3,709 | | 3,541 | | 7,380 |
| Board expense | | 5,368 | | 10,447 | | 1,757 | | 17,572 |
| Computer services | | 3,804 | | 4,202 | | 5,925 | | 13,931 |
| Computer software | | 949 | | 947 | | 1,264 | | 3,160 |
| Dues and subscriptions | | 514 | | 514 | | 686 | | 1,714 |
| Insurance | | 2,796 | | 1,668 | | 2,014 | | 6,478 |
| Legal fees | | 315 | | 4,085 | | 2,433 | | 6,833 |
| Monetary grants | | 549,938 | | - | | - | | 549,938 |
| Office supplies | | 2,559 | | 3,018 | | 3,413 | | 8,990 |
| Payroll fees | | - | | 1,200 | | - | | 1,200 |
| Postage | | 1,194 | | 1,044 | | 1,377 | | 3,615 |
| Printing | | 596 | | 536 | | 5,687 | | 6,819 |
| Professional fees | | 550 | | 5,478 | | 58,933 | | 64,961 |
| Special event | | 102,005 | | - | | 165,667 | | 267,672 |
| In-kind expenses | | 29,299 | | - | | 68,364 | | 97,663 |
| Telephone | | 2,548 | | 2,587 | | 3,527 | | 8,662 |
| Training | | 980 | | 420 | | - | | 1,400 |
| Travel | | 10,242 | | 2,370 | | 12,462 | | 25,074 |
| Rent | | 4,846 | | 6,999 | | 9,331 | | 21,176 |
| Total expenses | \$ | 879,849 | \$ | 184,518 | \$ | 491,469 | \$ | 1,555,836 |

TREE RESEARCH AND EDUCATION ENDOWMENT FUND STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2017 AND 2016

| | 2017 | 2016 |
|--|---------------------------------|---------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile net assets to net cash provided by operating activities: | \$ 787,057 | \$ 405,171 |
| Depreciation | 736 | - |
| Beneficial interest in investments held by Chicago Community Trust (Increase)/decrease in: | (546,167) | (180,925) |
| Pledges receivable | (127,096) | 92,577 |
| Prepaid expenses | (2,120) | 4,519 |
| Increase (decrease) in: Accounts payable Grants payable Accrued expenses | (10,096) 18,108 (2,751) | 3,951 186,384 1,718 |
| Net Cash Provided by Operating Activities | 117,671 | 513,395 |
| CASH FLOWS FROM INVESTING ACTIVITIES Funds transferred to beneficial interest Funds received from beneficial interest Purchases of property and equipment, net | (439,593) 213,386 (3,678) | (663,109) - - |
| Net Cash Used in Investing Activities | (229,885) | (663,109) |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | (112,214) | (149,714) |
| CASH AND CASH EQUIVALENTS: Beginning of year | 233,946 | 383,660 |
| End of year | \$ 121,732 | \$ 233,946 |

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Nature of Operations</u> - The objectives of the Tree Research and Education Endowment Fund (the Fund) are both educational and scientific. The Fund provides a greater appreciation of trees through promotion of research, improved technology and the practice of professional arboriculture. The Fund's primary revenues consist of special events and contributions from individual donors and various arboriculture-related companies, both public and private.

<u>Basis of Presentation</u> - These financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

<u>Use of Accounting Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u> - The Fund considers all cash accounts, which are not subject to withdrawal restrictions or penalties, and all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

<u>Property and Equipment</u> - Property and equipment are recorded at cost when purchased or at fair value at the date of donation and are being depreciated on a straight-line basis over their estimated useful lives. Acquisitions of property and equipment in excess of \$3,000 are capitalized. During the year ended December 31, 2017, there was depreciation expense of \$736. There was no depreciation expense during the year ended December 31, 2016.

<u>Classification of Net Assets</u> - Net assets of the Fund are classified as unrestricted, temporarily restricted, or permanently restricted depending on the presence and characteristics of donor-imposed restrictions limiting the Fund's ability to use or dispose of contributed assets or the economic benefits embodied in those assets.

Donor-imposed restrictions that expire with the passage of time or can be removed by meeting certain requirements result in temporarily restricted net assets. Permanently restricted net assets result from donor-imposed restrictions that limit the use of net assets in perpetuity. Earnings, gains, and losses on restricted net assets are classified as unrestricted unless specifically restricted by the donor or by applicable state law.

<u>Contributions</u> - Annual contributions are available for unrestricted use in the related year unless specifically restricted by the donor.

Grants that meet the definition of a contribution and other contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets.

<u>Special Events</u> - Special events consist of raffles, a bike tour, and auctions. The purpose of special events is to raise financial support and public awareness to stimulate and encourage arboricultural research.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Grants and Other Receivables - Pledges receivable are recorded in the fiscal year, in which the notification of an unconditional pledge is received and then are classified as either unrestricted, temporarily restricted or permanently restricted depending on the existence and/or nature of donor restrictions. Pledges receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to pledge receivable. There was no allowance for the years ended December 31, 2017 and 2016. There was no bad debt expense for the year ended December 31, 2017. Bad debt expense for the year ended December 31, 2016 was \$47,589, and related to unfulfilled pledges committed to in prior years.

Income Tax Status - The Fund is exempt from federal income taxes under the provisions of the Internal Revenue Code Section 501(c)(3). However, organizations which are exempt may be subject to unrelated business income taxes when an organization generates revenues from activities which are unrelated to the exempt purpose of the organization. Management does not believe that it has taxable unrelated income for 2016 or prior fiscal years. The Organization's Forms 990, Return of Organization Exempt from Income Tax, are subject to examination by the IRS, generally for three years after they were filed.

<u>Donated Goods and Services</u> - Donated services are recognized as contributions at their fair value at the date of donation if the services create or enhance nonfinancial assets or require specialized skills and would otherwise be purchased by the Fund. Donated materials are recorded as contributions at their fair values at the date of donation.

The Fund has a volunteer committee review grant applications and their time is not recorded as a contribution and expenditure because the Fund has no objective basis to measure or value these services. When services are measurable, and meet the definition of services that can be recorded, the determined amount is recorded. Any expenses that would have been incurred from hiring a committee for review of the grants would be recorded as program expenses.

During the years ended December 31, 2017 and 2016, the Fund recorded in-kind advertising and donated goods of \$124,070 and \$97,663.

<u>Joint Costs</u> - the Fund incurs joint costs for special events. These events provide both programming activities and activities that include fundraising appeals. For the year ended December 31, 2017, the Fund incurred \$255,365 in joint costs, allocating \$102,124 and \$153,219 to program and fundraising functional categories, respectively. For the year ended December 31, 2016, the Fund incurred \$267,672 in joint costs, allocating \$102,005 and \$165,667 to program and fundraising functional categories, respectively.

<u>Subsequent Events</u> - The Fund has evaluated subsequent events through March 15, 2018, the date these financial statements were available to be issued. There were no subsequent events required to be recognized or disclosed in these financial statements.

2. DESCRIPTION OF PROGRAMS

Directed Grants

Directed grants are funded by a sponsor or donor for a specific project or topic. Proposals for the program are limited to the size specified in the "Request for Proposal". The schedule for submissions of proposals and awarding of the grant is dependent on the individual project.

2. DESCRIPTION OF PROGRAMS - CONTINUED

Hyland R. Johns Grant

The Hyland R. Johns Grant Program provides funds to priority programs that benefit the arboricultural industry and enhance the many contributions of urban and community forests.

John Z. Duling Grant

The John Z. Duling Grant Program provides seed money to support research projects that address topics that have benefit to the everyday working arborist. Grant awards vary depending on the assessed value of the project to the needs of the arboricultural industry.

Tree Fund Research Fellowship Grant

Starting in 2008, the Tree Research Fellow Grant was designed to address a specific topic as defined by the TREE Fund Trustees and to provide support to a young scientist who is being mentored by an established and published scientist.

Jack Kimmel International Grant

The Jack Kimmell International Grant Program is championed by the Canadian TREE Fund and honors the late Jack Kimmel, former director of parks for the City of Toronto. The program provides much needed funding to arboriculture and urban forestry researchers all over the world.

Arboriculture Education Grant

The Arboriculture Education Grant Program supports the development of unique, creative or innovative educational programs and materials to foster interest in and enthusiasm for urban and community forests.

Ohio Chapter ISA Grant

The Ohio Chapter Arboriculture Education Grant Program funds arboricultural education programs or projects within the state of Ohio which serve a target population of 16 years of age or older.

Education

The Educational programs support numerous public education endeavors. The Tour des Trees provides educational opportunities through presentation and media interviews on the importance of trees and the role of tree research. Programs include information for pre-school to high school age students. Programs also describe the career opportunities in arboriculture.

Scholarships

The Robert Felix Memorial Scholarship Program was established to honor Robert Felix and his commitment to the advancement of the arboriculture through education. The Fund provides scholarships to students pursuing a career in commercial arboriculture.

The John Wright Memorial Scholarship is for high school seniors and returning college students interested in a career in arboriculture.

The Horace M. Thayer Scholarship Program supports college students from Pennsylvania or Delaware enrolled in a program related to the practice of arboriculture and urban forestry.

The Fran Ward Women in Arboriculture Scholarship Program supports female college students from Pennsylvania or Delaware enrolled in a program related to the practice of arboriculture and urban forestry.

3. PLEDGES RECEIVABLE

The Organization records pledges to the endowment fund as promises to give in the period in which the promise is received.

Unconditional promises to give at December 31, 2017, are as follows:

| | 2017 | 2016 |
|---|---------------|--------------|
| Receivable in less than one year | \$ 22,500 | \$ 10,550 |
| Receivable in one to five years | 80,000 | - |
| Thereafter | 75,000 | |
| Total unconditional promises to give | 177,500 | 10,550 |
| Less discounts to net present value at 5.5% | (39,854) | - |
| Net unconditional promises to give | \$ 137,646 | \$ 10,550 |

4. INVESTMENT INCOME

During the year ended December 31, 2008, the Fund transferred its endowment assets to Chicago Community Trust (CCT), an unrelated party. The CCT established the Tree Research and Education Endowment Fund, with the Fund named as its sole beneficiary. As a result of the transfer, the investment held at the CCT is presented in the statement of financial position as a beneficial interest in investments held by Chicago Community Trust. The beneficial interest in investments held by Chicago Community Trust as well as any investment income, net of fees, is considered permanently restricted by the Fund until a disbursement to the Fund is approved by CCT, in accordance with CCT's spending policy.

Investment income for the years ended December 31, 2017 and 2016 consists of the following:

| | 2017 | 2016 | | |
|---|---------------|---------------|--|--|
| Interest and dividend income, net of fees | \$ 40,629 | \$ 19,456 | | |
| Realized and unrealized gains, net | 517,137 | 161,491 | | |
| Total | \$ 557,766 | \$ 180,947 | | |

5. FAIR VALUE MEASUREMENTS

Generally accepted accounting principles define fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, the Organization considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance.

Generally accepted accounting principles also establish a fair value hierarchy that requires the Organization to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial Instrument's categorization within the fair value hierarchy is based upon the lowest of input that is significant to the fair value measurement. The three levels of inputs that may be used to measure fair value are as follows:

| Level 1 | quoted prices in active markets for identical assets or liabilities; |
|---------|--|
| Level 2 | - inputs other than Level 1 that are observable, either directly or indirectly, such as |
| | quoted prices in active markets for similar assets or liabilities, quoted prices for |
| | identical or similar assets or liabilities in markets that are not active, or other |
| | inputs that are observable or can be corroborated by observable market data for |
| | substantially the full term of the assets or liabilities; or |
| | |

Level 3 - unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

5. FAIR VALUE MEASUREMENTS - CONTINUED

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2017 and 2016.

<u>Investments Held at Chicago Community Trust:</u> Fair values for investments are provided by the trust administrator who determines the fair value by reference to quoted market prices and other relevant information generated by market transactions.

The preceding method described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Fund believes their valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurements at the reporting date.

| | | Asset Fair Value at December 31, 2017 | | | | | | | | | | |
|---|----|---------------------------------------|------|---------------|-----|--------------|----------|-----------|--|--|--|--|
| | | Level 1 | | Level 2 | | Level 3 | | Total | | | | |
| Beneficial Interest in Investments | ¢ | | æ | | ¢ | 1 512 701 | æ | 1 512 701 | | | | |
| Held by Chicago Community Trust | Ψ | | Φ | | Ψ | 4,543,784 | <u> </u> | 4,543,784 | | | | |
| | | А | sset | Fair Value at | Dec | ember 31, 20 | 16 | | | | | |
| | | Level 1 | | Level 2 | | Level 3 | | Total | | | | |
| Beneficial Interest in Investments Held by Chicago Community Trust | \$ | - | \$ | _ | \$ | 3,771,410 | \$ | 3,771,410 | | | | |
| riola by Gilloago Gollinianity ridot | Ψ_ | | | | Ψ | 0111110 | | 0,111,110 | | | | |

The following table sets forth a summary of changes in fair value of the Level 3 assets for the years ended December 31, 2017 and 2016:

| | 2017 | 2016 |
|------------------------------------|-----------------|-----------------|
| Balance, beginning of the year | \$ 3,771,410 | \$ 2,927,376 |
| Realized and unrealized gains, net | 517,137 | 161,491 |
| Reinvested earnings, net of fees | 40,629 | 19,434 |
| Disbursements | (213,386) | - |
| Contributions | 439,591 | 663,109 |
| Balance, end of the year | \$ 4,555,381 | \$ 3,771,410 |

6. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following, at December 31:

| | 2017 | | 2016 | |
|--------------------------------|------|-------|------|----------|
| Furniture and equipment | \$ | 3,678 | \$ | 8,980 |
| Computer software | | - | | 21,140 |
| | | 3,678 | | 30,120 |
| Less: Accumulated depreciation | | (736) | | (30,120) |
| | \$ | 2,942 | \$ | - |

7. GRANTS PAYABLE

Grants authorized but unpaid at year end are measured at fair value and reported as liabilities. The following is a summary of grants authorized but not yet paid at December 31, 2017 and 2016:

| | 2017 | 2016 |
|--|---------------|---------------|
| Hyland R. Johns grants | \$ 89,575 | \$ 72,886 |
| John Z. Duling grants | 28,070 | 6,000 |
| Jack Kimmel grants | 2,400 | 6,400 |
| Utility Arborist Research Fund project | 85,950 | 113,750 |
| Fran Ward grant | 1,000 | - |
| Education Directed grant | 400 | - |
| John Wright grant | 1,000 | - |
| Horace Thayer grant | 1,000 | - |
| Safety Around the World grant | 6,000 | - |
| Research Directed grant | 1,600 | - |
| Research Fellowship grant | 134,105 | 133,956 |
| | \$ 351,100 | \$ 332,992 |
| Grant balances are payable in future years as follows: | | |
| Years ending December 31, | | |
| 2018 | \$ 266,075 | |
| 2019 | 26,500 | |
| 2020 | 21,493 | |
| 2021 | 37,000 | |

8. PERMANENTLY AND TEMPORARILY RESTRICTED FUNDS

The Fund was established in 2002 specifically to build and manage an endowment fund, the proceeds of which will be used to fund research, education, and community engagement. In 2008, the Fund established and transferred its endowment assets to an agency fund at CCT, with the Fund named as the sole beneficiary. Any subsequent contributions to the endowment are collected by the Fund and transferred to CCT on a monthly basis. The Fund's beneficial interest in the investments held by CCT, including investment income, is considered permanently restricted.

CCT's defined spending plan allocates an annual spendable balance to be paid to the Fund based on a five-year rolling average of the Fund's aggregate value at the end of CCT's fiscal year on September 30. CCT releases the restriction on the spendable balance annually following the close of their fiscal year and pays the Fund the balance in two payments of 50% each, annually, unless the Fund directs CCT to hold the funds. If the Fund elects to not receive the spendable balance in any given year, it remains available for the Fund to draw down at any time. Funds made available by CCT but not drawn by the Fund are considered temporarily restricted.

While CCT administers the Fund's endowment as a single fund, the Fund maintains 16 subsidiary accounts to preserve and pursue donor intentions for the funds.

8. PERMANENTLY AND TEMPORARILY RESTRICTED FUNDS - CONTINUED

Permanently restricted net assets consisted of the following for the year ended December 31:

| | 2017 | | 2016 | |
|---|------|---|------|--|
| James Barborina Fund Gamma Fund John White Fund Tree and Soil Research Fund Mark McClure Research Fund Illinois Arborists Association Fund Safe Arborist's Technique Fund John Wright Scholarship Fund Utility Arborist Research Fund Ohio Chapter ISA Funds Bob Skiera Memorial Fund Collier Arborist Training Trust Bonnie Appleton Fund Bartlett Fund John Duling Fund Robert Felix Fund | \$ | 107,649 157,982 80,829 11,950 133,445 66,504 303,334 35,205 1,246,209 158,781 452,905 196,403 109,146 53,977 567,138 749,489 | \$ | 83,897 151,974 68,017 - 129,658 47,821 281,834 29,834 778,968 145,680 345,948 151,263 82,307 46,922 560,909 665,991 |
| Other restricted amounts | | 116,042 | | 200,387 |
| Total Funds Held by CCT | | 4,546,988 | | 3,771,410 |
| Less: Funds approved for spending by CCT | | (139,851) | | (221,801) |
| Plus: Pledges receivable | | 100,000 | | - |
| Total permanently restricted net assets | \$ | 4,507,137 | \$ | 3,549,609 |

Temporarily restricted net assets are available for the following purposes at December 31, 2017 and 2016:

| | 2017 | 2016 |
|---|---------------|---------------|
| Utility Arborists Research Grants | \$ 137,091 | \$ 90,010 |
| Other grants | 13,665 | 75,042 |
| Funds approved for spending by CCT | 136,648 | 221,801 |
| Total temporarily restricted net assets | \$ 287,404 | \$ 386,853 |

9. EMPLOYEE BENEFITS

The Fund maintains a 403(B) plan that covers full-time employees. The Fund matches fifty cents per dollar of each employee dollar up to a maximum employee contribution of 4.25% of employee salary up to \$3,500. The Fund contributed \$8,092 and \$9,493 for the years ended December 31, 2017 and 2016, respectively.

10. LEASE COMMITMENTS

The Fund has an office lease that expires in August of 2021. The Fund also rents storage space on a month-to-month basis. Rent expense was \$21,176 for the year ended December 31, 2016. Future minimum lease payments are as follows for the years ending December 31:

| 2018 | \$ 26,836 |
|-------|---------------|
| 2019 | 27,637 |
| 2020 | 28,474 |
| 2021 | 19,359 |
| Total | \$ 102,306 |

11. LINE OF CREDIT

On December 26, 2017, the Fund secured a \$50,000 line of credit. The line charges 1% over the Prime Rate (4.5% at December 31, 2017), expires December 26, 2018, and is secured by the business assets of the Fund. As of December 31, 2017, there were no amounts drawn or outstanding. The line is renewable on an annual basis.

12. CONCENTRATIONS

At December 31, 2017 and 2016, 84% and 95% of the total pledge receivable balance, respectively, was due from a single donor.

At December 31, 2017 and 2016, 26% and 33% of revenues, respectively, were derived from two special events.

13. RECENT ACCOUNTING PRONOUNCEMENTS

In August 2016, the FASB issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements for Not-for-Profit Entities. Key elements of the ASU include a reduction in the number of asset categories from three to two, conforming requirements on releases of capital restrictions, several new requirements related to expense presentation and disclosure (including investment expenses), and new required disclosures communicating information useful in assessing liquidity. The new standard will be effective for the Organization's December 31, 2018 financial statements. Early adoption is permitted.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The guidance in this ASU supersedes the leasing guidance in Topic 840, Leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard will be effective for the Organization's December 31, 2020 financial statements. Early adoption is permitted.

The Organization is currently evaluating the impact of the adoption of the above standards on its financial statements.